

# **Investor Day 2022**



OCTOBER 2022

#### Important note:

This presentation contains "forward-looking statements" of SCB X Public Company Limited and its subsidiaries ("SCB\* Group") that related to financial or events of future period. Certain statements contained in this presentation that are not historical fact are the future expectation of financial position and results of operation, strategy and development in the markets where SCB\* Group participates. These forward-looking statements are made based on the current management view and assumption, including but not limited to prevailing economic and market conditions as at the date of this presentation. As these forward-looking statements involve known and unknown risks and/or uncertainties, the actual results, performances, or events may materially be different from such statements.

This presentation, including forward-looking statements, are not and shall not be construed as representation, warranty, forecast or projection of future performance of SCB<sup>x</sup> Group. SCB<sup>x</sup> Group does not undertake to update, amend, revise, or supplement this presentation nor forward-looking statements, and does not endorse or accept any responsibility for the reliance or use of any content of this presentation and forward-looking statements.

#### **SCB 10X HAS BEEN SET UP WITH THE MISSION OF CREATING** NEW FUTURE AND LONG-TERM VALUE FOR SCBx GROUP



### **OUR VISION**



**BUILDER OF THAI** UNICORN(S)



LEADING INVESTOR IN **SOUTHEAST ASIA** 



EMPLOYER OF CHOICE FOR DIGITAL TALENTS



Expanding coverage in all four strategic ecosystems





# WE CREATE NEW GROWTH - BEYOND BANKING THROUGH TWO STRATEGIC THEMES TO ACHIEVE MOONSHOT MISSION

#### **INVEST**

#### Venture Capital

Invest in future technologies or business models with strategic value and financial returns to SCBX Group





BLOCKCHAIN DI







**METAVERSE** 

#### **BUILD**

#### Venture Builder

Build exponential technology ventures (e.g., blockchain solutions, DeFi, 56-enabled businesses, Aldriven services, Deep Tech)



DEEP TECH

**WEB 3.0** 

# VENTURE CAPITAL

#### SINCE 2020, OUR CVC FUND HAS DELIVERED TOP DECILE VC RETURNS

GLOBALLY (TOP 10%)...



alóz















#### ...AND OUR SUCCESS HAS BEEN RECOGNIZED ACROSS THE REGION AND **EVEN GLOBALLY**



#### GLOBAL TOP CVCs IN 2021 BY CB INSIGHTS - CBINSIGHTS

	Investor		Median Mosaic Score	Country	Median Money Score	Median Momentum Score	Median Market Score	Median Management Scor	e
	1	Wells Fargo Strategic Capital	860	<u> </u>	920	750	940	615	
	2	PayPal Ventures	850		940	720	940	570	
2	SCB 10X		850		890	770	960	50 4	450
	4	CapitalG	830	<u></u>	890	740	900	550	
	4 5	CapitalG Kraken Ventures	830 825		890 865	740 720	900 950	550 570	

#### Prominent Investor in Tech & Digital Assets



**TECHSAUCE** 

AWARDS 2022

- THE SAUCIEST

COMPANY





**AWARD** 



Fidelity International

Strategic Ventures

2022 BEST NEW TECH INVESTMENT COMPANY FOR START-UPS BY INTERNATIONAL FINANCE



2021 FINANCIAL AWARDS BY INTERNATIONAL FINANCE



**GLOBAL BUSINESS** 

OUTLOOK AWARDS

2022

- BEST VENTURE

CAPITAL COMPANY

815

7th ANNUAL GLOBAL BUSINESS OUTLOOK AWARDS 2021



Dove Metrics

800

2021 AWARDS BY 2021 MOST GLOBAL BRAND ACTIVE BANKS IN MAGAZINE **BLOCKCHAIN** AND CRYPTO

#### **VC Leadership Recognition in Tech**



630



2022 & 2021 AWARDS BY GCV INSITTUTE



960

**MUKAYA (TAI) PANICH** 

WOMEN IN VC 2020 & 2022 BY DEAL STREET ASIA



485



**PAILIN** 

VICHAKUL

WOMEN IN VC 2022

BY DEAL STREET ASIA







**PAILIN** VICHAKUL

**GENT LEADERS OF** TOMORROW 2021

#### **VENTURE CAPITAL: WE HAVE AN END-TO-END INVESTMENT STRATEGY**





#### **CAPITAL FORMATION STRATEGY**





Fund I: SCBX capital to build track record



Fund II: Tapping into external equity (target to launch Q1 2023)/1







#### **INVESTMENT STRATEGY**



Global coverage



Co-invest with Tier 1 VCs



Technology-focus

Blockchain, Digital assets, DeFi

Blockchain-adjacent tech

Fintech

Deep tech

#### **PORTFOLIO & EXIT STRATEGY**



Introduce business opportunities for portfolio companies



Help portfolio companies expand into SEA markets



We have had 3 successful exits to realize returns

# VENTURE BUILDER

### VENTURE BUILDER STRIVES TO BE A THAI UNICORN BUILDER AND THE CENTER OF DISRUPTIVE TECHNOLOGY COMMUNITY THROUGH 4 MAIN FACTORS





(to allow speed & scale)

1



2

Hub of A-Class Digital Talents





Successful venture builder in disruptive technology hub

Inclusive VB Platform with Know-How & Tools

4





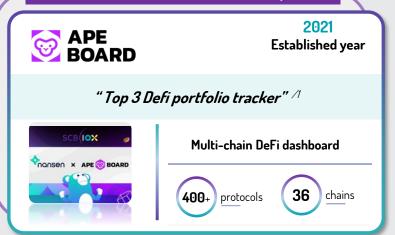
Strong Network for Scaling-up Ventures

#### **PROVEN RECORDS OF ACHIEVEMENTS:**

#### SCB 10X's SUBSIDIARIES & STRATEGIC PARTNERSHIPS



#### Invested, Incubated, and Acquired



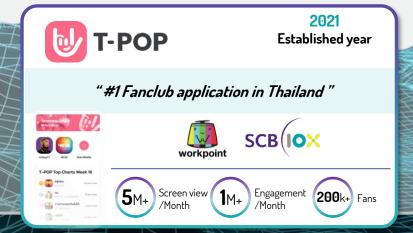
#### Spin off





#### **Partnership**







2021 Established year

"#1 Online Platform for Solar and Electricity supplies in Thailand "











Business Innovation Award /3

## SCB 10X AIMS TO ACTIVELY BUILD STRONG DISRUPTIVE COMMUNITIES AND CREATE THE GLOBAL NETWORK THROUGH ALL EVENTS AND ACTIVITIES



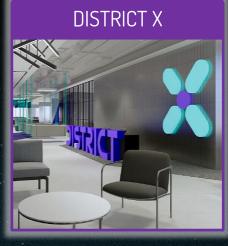
#### FOR 2022 AND COMING SOON..











FOR 2020 & 2021...











# FINANCIALS

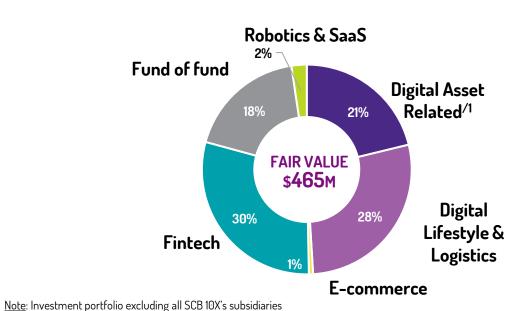


### DESPITE CRYPTO WINTER, OUR IRR STILL YIELD IMPRESSIVE GAINS, INDICATING A STRONG CAPABILITY TOWARDS ACHIEVING THE TARGETED IRR OF >20% IN 2025



#### **INVESTMENT PORTFOLIO** (AS OF SEP 2022)





#### **TARGET FY2025**



#### **Deployed Capital IRR**



(Projected based on Financial results in FY2021 and FY2022)

#### **FORECASTED FY2022**

**Deployed Capital IRR** 

**27.3%**/2

// Digital asset related refer to equity-based investments in companies in this sector

/2. IRR is based on total investment value, gain from exits, and other income as of forecasted FY22 to the total deployed capital from FY20-FY22, excluding investments in subsidiaries. IRR including subsidiary investments is at 23.7% forecasted at the end of FY22, while shareholders' IRR is at 16.0% based on financing equity, dividend payout, and cash and investment fair value forecasted at the end of FY22.